Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati Autonomous

Department of B.B.A.

Course Title: Certificate Course in Import Export Management

Academic Year 2022-2023

A) Course Objectives:

- 1. To understand the meaning, definition, and benefits of foreign trade.
- 2. To explore the significance and benefits of exports, especially for India.
- 3. To comprehend the importance and benefits of imports with special reference to India.
- 4. To learn about the documentation process and certifications involved in exports and imports.
- 5. To understand the procedures involved in export and import trade.
- 6. To analyze the export-import policies of India and their implications.
- 7. To study international trade organizations and trade strategies, including the WTO, GATT, UNCTAD, and regional alliances like the EU and SAARC.

B) Course Outcomes:

CO1: Learners will gain an understanding of foreign trade and its significance for economies.

CO2: Students will comprehend the benefits and importance of exports for India's growth.

CO3: Learners will be able to explain the importance and advantages of imports for India.

CO4: Students will understand the necessary documentation and certification processes for trade.

CO5: Learners will be able to outline and explain the procedures for both export and import trade.

CO6: Participants will understand India's export-import policies from 1997 to 2020 and their impact on trade.

CO7: Students will be able to describe the roles of international organizations like WTO and GATT and regional alliances in shaping trade strategies.



Content/ Syllabus of Course:

Sr.	Unit Name	Topic	Hrs.
No.			Allotted
2.	Introduction	Foreign Trade- Meaning, Definition, Benefits	06
		Export- Meaning, Benefits of Export and importance of	
		Export for India	
		Import- Meaning, Importance of Imports, Benefits of	
	Francis I.	Imports with special reference to India	
	Export Import Documentation	Preliminaries for Exports and Imports	08
		Exports Documentation: Aligned documentation system-	
		Commercial Invoice- Shipping Bill- Certificate of Origin-	
		Consular Invoice- Mate's Receipt- Bill of Lading- GR	
		form- ISO 9000- Procedure for Obtaining ISO 9000- BIS	
		14000 Certification- Types of Marine Insurance Policies	
		Import Documents- Transport Documents- Bill to Entry-	
		Certificate of Inspection- Certificate of Measurements-	
		Freight Declaration	ia.
3.	Export Import Procedure	Introduction	06
		Procedure for Export Trade	
		Procedure for Import Trade	
4.	Export Import Policy of India	Export Import Policy of India- Meaning, General	06
		objectives, Implication of Export Import Policy 1997-	
		2000, Export Import Policy 2002-2007, and New Export	
		Import Policy 2015-2020	
5.	International	Meaning of Regulatory Environment	06
	Regulatory and	WTO- Structures, Powers, Functions	-
	Trading	GATT(General Agreement on Tariff and Trade)	
	Environment	UNCTAD	
		Trade strategies, European Union(EU), SAARC, SAPTA	
Total Hrs.			32

Examination or Evaluation Pattern:

Exam Pattern: Theoretical Examination.

Marks: 50

25 Marks: Objective question

25 Marks: Practical question

Head, Department of BBA