#### **Translate in English**

MDN Properties Pvt. Ltd., Pune Placement Drive

18<sup>th</sup> December, 2021

Department of Placement cell organized placement drive of MDN Properties Pvt Ltd., Pune on Saturday, 18" December, 2021 at Prerna Bhavan, Hall No. 311, 312 & 316. This Placement Drive was organized for the post of Relationship Manager at MDN Properties Pvt Ltd, Pune. 75 students were participated in this Drive. The recruiter team of MDN Properties Pvt Ltd were presented and guide them properly. The names of recruiter team are as Mrs. Surashri Kulathe (HR Manager) Mr. Saurabh Devlekar (HR Assistant), Miss. Amisha Gurang (HR Associate) And Miss. Meghana (HR Associate). This drive was divided into three sessions as Group Discussion, 1 round of interview and 2d round of interview. At the end of whole interview session, 15 students were qualified for final interview round at Pune (Baner). At final stage of interview, 07 students were selected and get JOB OFFER from MDN Properties Pvt Ltd, Pune. They offered Rs 22,200/ Month to all selected candidate.

Principal Tuljaram Chaturchand College **Baramati** 





Anekant Education Society's Tuljaram Chaturchand College of Arts, Science & Commerce, Baramati. Entrepreneurship Development & Placement cell

Date: 18<sup>th</sup> December, 2021

### Report of Placement Drive of MDN Properties Pvt Ltd

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This Placement Drive was organize for the post of Relationship Manager at MDN Properties Pvt Ltd, Pune.

75 students were participated in this Drive. The recruiter team of MDN Properties Pvt Ltd were presented and guide them properly. The names of recruiter team are as Mrs. Surashri Kulathe( HR Manger ) Mr. Saurabh Devlekar( HR Assistant), Miss. Amisha Gurang (HR Associate) And Miss. Meghana ( HR Associate)

This drive were divided into three session as Group Discussion,  $1^{st}$  round of interview and  $2^{nd}$  round of interview.

At the end of whole interview session, 15 students were qualified for final interview round at Pune ( Baner). At final stage of interview, 07 students were selected and get JOB OFFER from MDN Properties Pvt Ltd, Pune. They offered Rs 22,200/ Month to all selected candidate.

The entire event was managed by Mr. Krushna A. Kale. Our NSS students Fajal Pathan, Vaishnavi Kshirsagar, Vaibhavi Shelake, Nilesh Jadhav & Meghana Jadhav coordinated whole event.

Mr. Krushna A. Kale

Coordinator

Principal Tuljaram Chaturchand College Baramati



Date:- 14/12/2021

Τo,

The Principal,

Tuljaram Chaturchand College of

Arts, Science and Commerce,

Baramati.

Subject:- Seeking permission to organize One day placement drive.

Respected Sir,

This is in regard to seeking permission for arranging One day placement drive on 18<sup>th</sup> Dec. 2021 for Relationship Manager post in MDN Properties Pvt. Ltd. In this connection we need the following things to arrange placement drive.

Day & Date:-

Saturday 18<sup>th</sup> Dec. 2021

Things to be needed:

- 1) Three cabins/classrooms
- 2) Three pens
- 3) Three diaries
- 4) Tea, Breakfast and Lunch for Guests.

Please guide and allow us for the same.

Thanking You,

HLHM

अनेकांत एज्युकेशन सोसायटीचे,

तुळजाराम चतुरचंद महाविद्यालय, बारामती.

# NOTICE

NO-257



अत्यंत महत्वाचे

B.A. /M.A. / B.com /M.com /B.B.A. च्या विद्यार्थ्यांसाठी प्लेसमेंट ड्राईव्ह.

शैक्षणिक वर्ष २०२१-२२ मध्ये वरील दिलेल्या पदवी /पदव्युत्तर च्या शेवटच्या वर्षात शिकत असलेले तसेच वरील विषयात पदवी / पदव्युत्तर शिक्षण पूर्ण झालेले ( pass out in २०२०,२०२१) विद्यार्थ्यांसाठी MDN Properties Pvt Ltd, Pune या कंपनीमध्ये Relationship Manager या पदासाठी भरती चाल् आहे. आपल्या महाविद्यालयात हि भरती प्रक्रिया मुलाखतीद्वारे घेण्यात येणार आहे.

तरी संबंधित विद्यार्थ्यांनी दि .०८ डिसेंबर २०२१ ते ११ डिसेंबर २०२१ पर्यंत गूगल फॉर्म मध्ये आपली माहिती भरून मुलाखतीसाठी आपले नाव निश्चित करावे. दि. १३ डिसेंबर २०२१ रोजी आपल्या महाविद्यालयातील B.B.A. विभागाच्या सेमिनार हॉल मध्ये मुलाखत (Interview)घेण्यात येईल, याची सर्व संबंधित विद्यार्थ्यांनी नोंद घ्यावी.

अधिक माहितीसाठी whatsApp वर pdf पाठवण्यात येईल .

टीप : मुलाखतीसाठी विद्यार्थ्यानी फॉर्मल ड्रेस व फॉर्मल शूज घालून यावे.

Principal Tuljaram Chaturchand College Baramati

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#### Job brief

**MDN Properties Pvt Ltd** looking for a professional real estate Relationship Manager to be an intermediary between sellers and buyers. Relationship Manager Responsibilities include marketing listings and providing guidance to buyers and sellers. This is a great opportunity for someone looking to grow their career in real estate.

#### Responsibilities

- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms
- Determine clients' needs and financials abilities to propose solutions that suit them
- Intermediate negotiation processes, consult clients on market conditions, prices, mortgages, legal requirements and related matters, ensuring a fair and honest dealing
- Perform comparative market analysis to estimate properties' value
- Display and market real property to possible buyers
- Prepare necessary paperwork (contracts, leases, deeds, closing statements etc)
- Manage property auctions or exchanges
- Maintain and update listings of available properties, cold calling, Site Visits.
- Cooperate with appraisers, escrow companies, lenders and home inspectors
- Develop networks and cooperate with attorneys, mortgage lenders and contractors
- Promote sales through advertisements, open houses and listing services
- Remain knowledgeable about real estate markets and best practices

#### Requirements

- Proven working experience as a real estate agent or real estate salesperson
- MBA / PGDM Marketing
- Ready Work For Field Work
- Ability to work independently combined with excellent interpersonal skills
- Strong sales, negotiation and communication skills
- Pleasant and trustworthy
- Two Wheeler Bike Compulsory
- Commercial Awareness
- Confidence
- Good Personality

PackageCTC – 3,00,000/- To 4,00,000 PA + Handsome Incentive As per Target . Job Location – Pune- Baner

If interested please call Surashri (HR Head ) at 9172758405 or 9112230966 <u>hr@mdnproperties.com / hrmdnproperties@gmail.com</u>







9

	Employee Remuneration	on details	
	Salary B	reakup	
Employee Details	Name		
	Designation	Relationship Manager	
	Department	Sales	
	Date of Joining		
Compensation & Benefits	Per Month	Per Annum	Remarks
Basic salary	10500	126000	FIX
Convenience Allowance	2000	24000	FIX
HRA	3750	45000	FIX
DA	2500	30000	FIX
Special Allowance	3250	39000	FIX
Fixed Compensation	22000	2,64,000	FIX
Variable	6133	73596	Performance Base
РТ	200	2400	Deduction
	Sub Total	Per Annum	
	30533	3,66,396	
	Following Benefits a	re above and over CTC :	
В	Group Medical Insurance Cover	Inr : 2,00,000	As per the current company policy and the value coated on cover, this price will applicable only after provision period

Principal Tuljaram Chaturchand College Baramati



अनेकांत एज्युकेशन सोसायटीचे,

तुळजाराम चतुरचंद महाविद्यालय, बारामती.

## NOTICE

1 4 DEC 2021

दि. १४/१२/२०२१

नोटीस क्रमांक ZG 7

### अत्यंत महत्वाचे

सर्व विध्यार्थ्यांना सूचित करण्यात येत आहे कीं,

आपल्या महाविद्यालयामध्ये दि . १५/१२/२०२१ रोजी MDN Properties Pvt Ltd या कंपनीमध्ये Relationship manager या पदासाठी घेण्यात येणारी Placement drive पुढे ढकलण्यात आली असून दि. १८/१२/२०२१ रोजी ही placement drive घेण्यात येणार आहे याची सर्व विद्यार्थ्यांनी नोंद घ्यावी. तसेच सर्व इच्छूक विद्यार्थ्यांनी स.१० वाजता महाविद्यालयामध्ये उपस्थित राहावे ही विनंती.

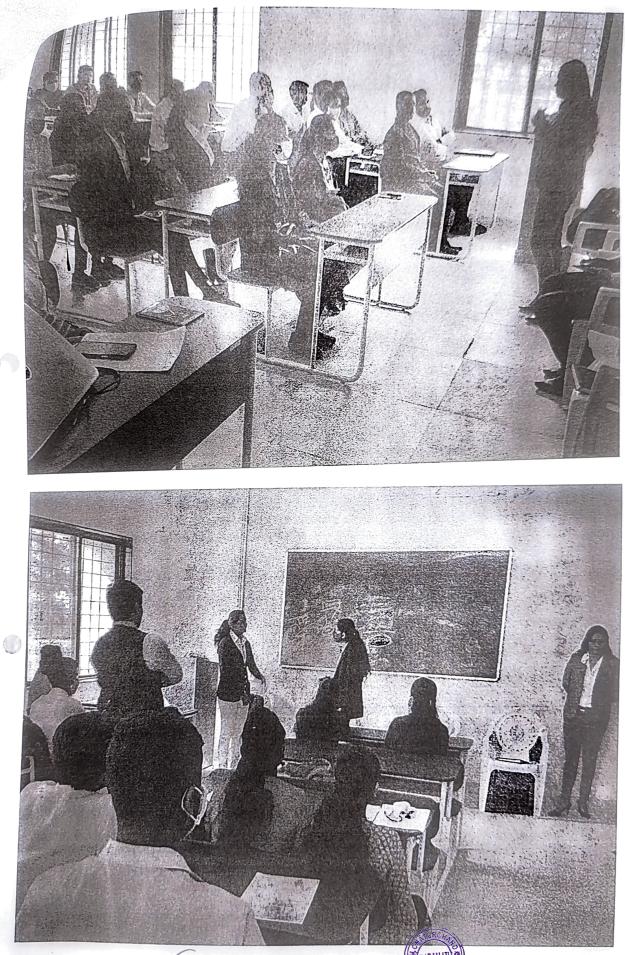
टीप : मुलाखतीसाठी विद्यार्थ्यानी फॉर्मल ड्रेस व फॉर्मल शूज मध्ये यावे.

agiap cipal Tuljaram Chaturchand College Baramati

प्लेसमेंट सेल KAKalre 14/12/202)

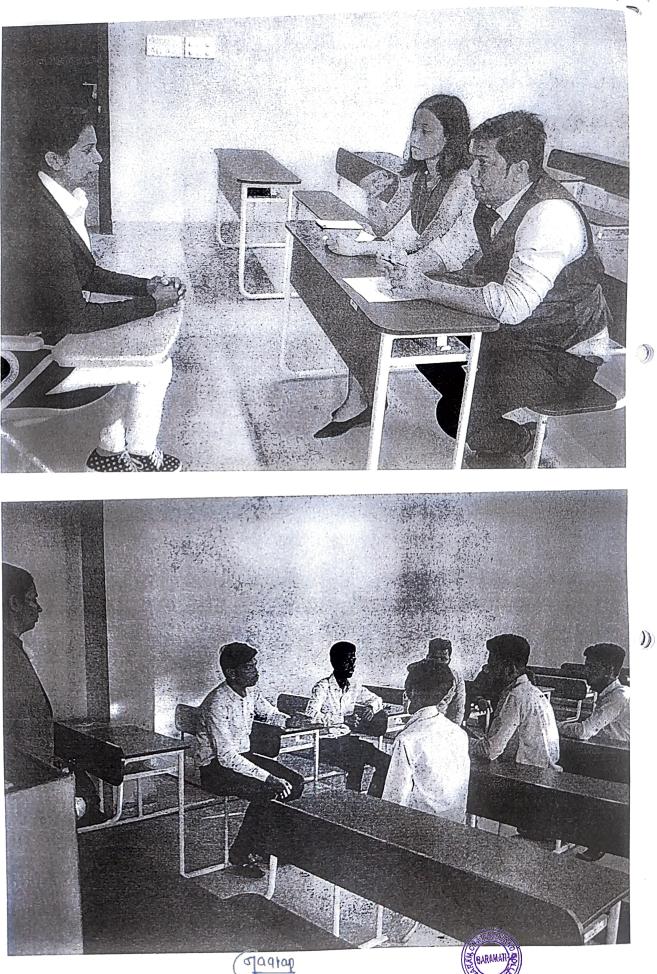












Principal Tuljaram Chaturchand College Baramati

Date:- 07/01/2022

To,

The Principal,

Tuljaram Chaturchand College of Arts, Science and Commerce,

Baramati, 413102.

Subject:- Placement Report

Respected sir,

From our college seven students were sent to MDN Properties Pvt Ltd, Baner, Pune. From those one candidate has been selected namely as Mr. Dinesh Chavan. The details are as below,

Post :- Relationship Manager

Salary :- Rs 22,200/Month

Interview Date :- 28/12/2021

Drive Place :- MDN Properties Pvt Ltd, Baner, Pune.

TAM

Principal Tuljaram Chaturchand College Baramati



Your faithfully, ron

Mr. Krushna A. Kale

**Placement Coordinator** 

Date :- 27/12/2021

Τo,

The principal,

Tuljaram Chaturchand College of Arts, Commerce and Science,

Baramati.

Subject:- To give the permission to students for interview at MDN Properties Pvt Ltd, Baner, Pune.

Respected sir,

From yours kind permission, we are sending 07 students from T.Y.B.Voc (RM) for interview purposes at MDN Properties Pvt Ltd, Baner, Pune. The list of interested students are as follows,

- 1) Siddhesh Bhopale
- 2) Aniket Gholap
- 3) Dinesh Chavhan
- 4) Shubham Ingawale
- 5) Kuldeep Pawar
- 6) Nikhil Jadhav
- 7) Suraj Devkar

Please guide and give the Permission for same, Thank you!

Allonte

Tuljaram Chaturchand College Baramati



Placement Cell